

Alberto Sabate

SAP Analytics, AI & FP&A Lead Consultant

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PROFESSIONAL SUMMARY

Senior SAP Analytics, AI and FP&A consultant with 25+ years of international experience architecting enterprise analytics and planning platforms across Retail, Pharma, FMCG, Media and Construction. Specialised in translating complex business questions into scalable data models, predictive forecasts and AI-assisted reporting that measurably improve decision quality.

Hands-on expert in SAP Analytics Cloud, SAP Datasphere, BW/4HANA, HANA, BPC, S/4HANA Analytics, CRM and ECC, with deep experience in CDS modelling, semantic layer design, calculation views, predictive planning and natural-language analytics interfaces. Equally comfortable leading architecture, mentoring teams and coding the toughest analytical problems personally.

CORE COMPETENCIES

Analytics & Data Modelling

SAP BW/4HANA architecture, SAP HANA development, Calculation Views, CDS Views, OData In/Out, SQL, Snowflake, Tableau, Python, R (ggplot2, Plotly), MySQL

SAP Analytics Cloud

SAC Analytics, SAC Planning, Stories, Data Actions, Multi Actions, Predictive Planning, Smart Predict, Live & Import Connections, geo maps, R visualisations

SAP ERP & Process

S/4HANA, SAP SD, SAP MM, SAP CRM, SAP CAR (MPR, AMR, DDF), SAP Retail, SAP AFS, SAP Fiori, ABAP, SLT

SAP Datasphere

Business Builder, Space Management, Data Builder, SQL, Live & Import Connections, semantic modelling for self-service analytics

Planning & Consolidation

SAP BPC (BW & Embedded), BPC11, IP, BPS, SEM-BPS, BCS, FOX formulas, rolling forecast, top-down/bottom-up planning, ACDOCP retraction

AI & Automation

Copilot Studio, MCP Server, natural-language analytics, UiPath, Make, predictive analytics, AI-assisted navigation

PROFESSIONAL EXPERIENCE

Advanced Analytics Consultant

09.2024 – 02.2026

Roche — Basel, Switzerland

- Integrated S/4HANA with SAP Analytics Cloud to deliver real-time treasury analytics through custom CDS views and table functions.
- Architected an AI-assisted navigation layer enabling users to retrieve relevant SAC reports through natural-language queries, removing dependency on manual dashboard search.
- Built advanced real-time dashboards and visualisations in R (ggplot2) and Plotly, sharpening the analytical toolkit available to finance users.
- Extended the analytics landscape with Snowflake and Tableau to support cross-platform reporting and ad-hoc analysis.

FP&A Technical Lead

04.2023 – 07.2024

Ipsen — Paris, France

- Delivered an end-to-end financial planning solution on SAC, integrated with S/4HANA and BW/4HANA, covering revenue, OPEX and CAPEX.
- Engineered cost allocation logic in SAC Planning and automated retraction of planned data to ACDOCP.
- Connected plan data with BW and third-party software to support both the budget cycle and the rolling forecast.
- Applied predictive planning for volume estimation, enabling the business to fully own the solution with reduced IT maintenance.

SAP Analytics Cloud Expert Consultant

09.2021 – 03.2023

Takeda Pharmaceuticals — Zürich, Switzerland

- Led the first global SAC and Datasphere deployment within the pharma group as part of a COGS digitalisation initiative.
- Built complex planning models leveraging advanced Data Actions, Multi Actions and allocations.
- Implemented calendar functionality for distributed planning and predictive scenarios.
- Integrated BW and Datasphere data into SAC, combining persisted models with live-source stories.

SAP Analytics Cloud Expert Consultant

10.2020 – 06.2021

Vaillant Group — Remscheid, Germany

- Integrated BW 7.5 and BW/4HANA with SAC using both live and replicated sources.
- Defined the BW architecture and business semantic layer to enable self-service dashboard development.
- Delivered dashboards across Commercial, Finance, Service and SCM, including geo maps and R visualisations.
- Designed and ran an internal SAC training programme for client analysts and developers.

SAP BW/4HANA, BPC11 & SAC Lead Architect

03.2020 – 03.2021

EY — Barcelona, Spain

- Built an Augmented Rolling P&L Forecast for 20 area controllers, automating copy of prior-month actuals, central cost allocations, manual adjustments and currency conversion.
- Delivered multiple analytical and planning applications for the hospitality industry, applying Smart Predict forecasting and manual budgeting cycles.
- Configured SAP Cloud Connector and integrated live and imported data into SAC.
- Deployed HANA Calculation Views and mentored the internal consulting team.

SAP BW/4HANA Lead Manager — SAP BPC

06.2018 – 02.2020

Coop — Copenhagen, Denmark

- Architected a real-time analytical platform on HANA and BW/4HANA serving 3,000 users.
- Designed a hybrid datamart combining real-time analytics with a legacy Teradata system via SDA.
- Defined a rolling forecast process on BPC covering Financial, HR and Operational planning.
- Implemented data flows for Ecommerce, POS, SCM and Finance.

SAP BW/4HANA Architect

02.2018 – 05.2018

SOK — Helsinki, Finland

- Designed a virtual data model using HANA Calculation Views and table functions on top of persistent Advanced DSOs.
- Delivered pricing flows (retail, promotion, transfer, purchase) and sales flows from SAP and non-SAP systems.
- Built a virtual assortment-per-store layer and established documentation standards for virtual builds.
- Defined architectural principles to maximise reuse of Calculation Views across reporting domains.

SAP BI/BPC Architect — SAP Retail

01.2017 – 12.2017

Adidas — Herzogenaurach, Germany

- Delivered a global planning solution to monitor new product development speed in under six months using Scrum.
- Built HANA views and virtual providers to integrate HANA objects into the BW landscape.
- Extensive use of planning functions, FOX formulas and Visual Basic; delivered a Range Planning application.
- Produced online video tutorials to support global user onboarding.

SAP BI/BPC Lead Consultant — SAP CAR (MPR / AMR / DDF), BPC Consolidation

06.2015 – 12.2016

Top-Toy — Copenhagen, Denmark

- Built a Merchandise and Assortment Planning application using SAP Fiori and BPC on HANA.
- Delivered pre-season and in-season planning, OTB targets and financial planning integration on Simple Finance (ACDOCA).
- Outbound integration with MM-Purchase, MRP and Nielsen SpaceMan (planograms & space management).
- Inbound integration: actual sales from e-business and POS (300+ stores), open orders, inventory and cost data.
- HANA development: analytical views, conditional tables, SQLScript (procedures and functions), SLT.
- Built financial planning for balance sheet, P&L, cost centre and marketing, plus the underlying ECC & SAP CAR data warehouse.

SAP BI/BPC Architect

02.2014 – 05.2015

Sanoma — Amsterdam, Netherlands

- Led the financial planning workstream of Sanoma's SAP harmonisation initiative.
- Co-designed P&L, CAPEX and Personnel planning processes with country controllers across print, digital, TV and radio divisions.
- Enabled timely monthly plan submissions across subsidiaries and gave the business independent ownership of the planning solution.

SAP BPC/IP Lead Consultant

11.2012 – 02.2014

Electrolux — Stockholm, Sweden

- Built a unified BPC10 planning solution with bottom-up/top-down P&L planning and 12-month rolling forecast.
- Reduced monthly revenue forecasting cycle time and delivered complex cost allocations across 30 countries and 60 concurrent planners.
- Developed a BI 7.3 solution to analyse price development over time, enabling pre- and post-evaluation of campaigns and trade promotions.

SAP MAP Lead Consultant — SAP Retail

10.2011 – 10.2012

Esprit — Düsseldorf, Germany

- Designed and deployed global assortment applications for two ESPRIT divisions (Body Wear, Shoes).
- Built a retail purchasing planning application for seasonal and "never-out-of-stock" assortments, interfaced with SAP Retail and SAP AFS.
- Built an allocation planning application handling store openings/closings and merchandise distribution.
- Heavy use of classes, object-oriented programming and BADIs.

SAP BW Lead Consultant

03.2010 – 04.2012

YIT — Helsinki, Finland

- Designed the full data warehouse (FI-CO, MM, PS, SD) for 1,000+ users.
- Built financial planning solutions using IP; wrote ABAP across all ELT layers of the warehouse.
- Designed the authorisation concept and integrated reporting into the Enterprise Portal.

SAP / Cognos Analytics Lead

01.2010 – 06.2010

Enemalta — Valletta, Malta

- Designed the data warehouse and Enterprise Portal for a smart-grid programme.
- Integrated GENESYS call centre, SAP ECC 6.0, IS-U and SAP CRM.
- Delivered analytics on billing, metering, accrued revenue, contract-account profiling, debt collection and post-smart-meter efficiency.

BI/IP Lead Consultant

01.2009 – 12.2009

Sandoz / Hexal — Munich, Germany

- Led delivery of a product portfolio application in Vienna jointly with McKinsey.
- Built a sales planning application in close cooperation with business owners, hitting the original targets precisely.

SAP CRM Analytics Lead

01.2009 – 12.2009

Danfoss — Sønderborg, Denmark

- Delivered a web-based simulator for order profitability incorporating payment terms, interest rates and yearly rebates.
- Built a margin-controlling cockpit highlighting missed revenue from low surcharge enforcement and excess discounting.
- Modelled and delivered the analytical application using customer and sales data from SAP CRM.

SAP BI & IP

01.2006 – 12.2006

Coca-Cola — Prague, Czech Republic

- Delivered OPEX, Cost Centre, Plant Maintenance and TPM planning for a large-scale rollout across 28 countries.
- Integrated TPM with SAP CRM; led requirements, customising, ABAP development and user training.

SAP Analytics Lead

01.2005 – 12.2005

Solinest — Mulhouse, France

- Designed the data warehouse covering sales, stocks, purchases and financial data for 130 users.
- Built a COPA planning application using planning folders.
- Set up a pre-calculation server to automatically email daily reports to external partners.

SAP BW BPS & BCS Lead

01.2004 – 12.2004

General Mills — London, UK

- Built an integrated financial planning tool covering P&L, Balance Sheet, Cash Flow and Working Capital.
- Supported budgeting and forecasting across 20+ SAP-running subsidiaries with 60 controllers.
- Built a web interface to extend the same cycles to 40 non-SAP subsidiaries (180 users).

SAP BW / SEM Consultant

10.2003 – 12.2003

Abbott — Ludwigshafen, Germany

- Delivered SEM-BPS planning of payroll and general expenses via planning folders.
- Implemented cost allocations to Cost Centres, Internal Orders and WBS elements.
- Sent planned primary and secondary costs back to R/3 for online CO reporting (60 users).

SAP SEM BPS Consultant

05.2003 – 09.2003

Gillette — Frankfurt, Germany

- Built a web-based Procurement Savings Management System for ~40 international planners.
- Modelled direct and indirect material procurement; used data slices for multi-version and rolling-forecast planning.

SAP BI & IP

04.2002 – 02.2003

Seminis — Oxnard, USA

- Lead BW/SEM consultant on a global BW programme covering finance and logistics across 20 subsidiaries.
- Integrated R/3, flat files and Oracle (DB Connect); used Business Content and custom data models.
- Built SEM-BPS planning for general costs in 12 subsidiaries (50 users), with web-based reporting and planning.
- Designed real-time access via remote cubes; used return tables, user-exit variables, complex authorisations and BAPIs.

SAP SD / SAP CRM Manager — Early SAP ERP career

04.1998 – 02.2002

Multiple Clients — Moscow, Saint Petersburg, Antwerp, Madrid, Barcelona

- Clients: AB InBev, Alcatel, Chupa Chups, Holcim, Hero, Sharp.
- Started at IBM as an SD consultant; continued at Andersen Consulting on SAP CRM at the European Center of Excellence.
- Delivered multiple full-lifecycle implementations covering OTC processes — foundational ECC knowledge that has since strengthened every SAP BI engagement.

KEY CLIENTS

Roche · Ipsen · Takeda · Vaillant · EY · Coop · SOK · Adidas · Top-Toy · Sanoma · Electrolux · Esprit · YIT · Enemalta · Sandoz/Hexal · Danfoss · Coca-Cola · Solinest · General Mills · Abbott · Gillette · Seminis · AB InBev · Alcatel · Chupa Chups · Holcim · Hero · Sharp

EDUCATION & LANGUAGES

Education

Bachelor's in Business Administration

Languages

English · Spanish · French · Polish · Catalan